

ISIGHT RPV SERVICES



A Better Perspective

Adam Lingwall, co-founder
ND UAS Industry Day
23-Mar-2017
Bismarck, ND



ISight RPV Services - *What We Do*

- ISight RPV Services provides small UAS operations as a service to:
 - Utility, energy, and infrastructure inspection organizations
 - Research organizations
 - Commercial farms and agronomists

So they can easily implement the use of unmanned aircraft in their operations.

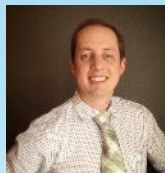
- By leveraging UAS, our customers are able to dramatically reduce their safety risk, improve their operational efficiency, and collect incremental data.



ISight RPV Services - *Who We Are*

Located in UND Center for Innovation - Grand Forks, ND

ISight RPV Services Team



➤ Adam Lingwall - co-founder

➤ Nate Leben - co-founder

➤ UND graduate - commercial pilot

➤ Adam Overvold - chief pilot

➤ UND graduate - commercial pilot

➤ Ryan Moriearty - chief field operations specialist

➤ UND graduate - commercial pilot

➤ Michael Link - pilot/uav specialist

➤ UND graduate - commercial pilot





ISight RPV Services - *Partnerships*

ISight RPV Services - Partnerships

- Unmanned Applications Institute



- Altavian (OEM)

Altavian

- Service providers in infrastructure inspection applications
 - ISight as operations provider



- Research Operations Partners
 - UND - Stingray, CATV
 - Northern Plains UAS Test Site - Stingray, CATV
 - Nevada UAS Test Site - FAA Counter-UAS mission



ISight RPV Services - *Takeaways*

- ISight RPV Services - Takeaways and Lessons Learned
 - UAS industry is new and exciting - rapidly changing technology and many new applications
 - We're still a service business - keys to success are same as other service businesses
 - Understanding customer needs
 - Customer satisfaction to drive repeat customers
 - North Dakota was a great choice of location
 - Research operations opportunities with UND and NPUAS Test Site
 - InnovateND program to enable quick launch
 - Extremely strong UAS network throughout the state
 - We will continue to evolve with UAS industry into new technology and applications, while strengthening our commitment to customer satisfaction to drive growth

Thank You!

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